

Sue Oliver

“I really enjoy engaging individuals and teams to maximise their potential, impact and performance; leading organisations to push the boundaries in what they want to achieve”

Sue is an Accredited Coach and Coaching Psychologist, experienced learning facilitator and consultant. She has been facilitating leadership and personal development since 1995, working with managers and executives to Board level across the private and public sectors. She enables people to make positive changes, through 121 and team coaching, and leadership development programmes.



Experience

Sue's coaching style is collaborative and outcome-focused, based on an integrative approach using psychological and behavioural models. She offers support and challenge for people who want to unlock their potential.

Contexts may include: leading change, career and personal transition, performance enhancement, building capability, interpersonal skills. She uses a range of psychometric profiling and learning tools, including 360° feedback, for clients to assess, develop and plan for change.

Her breadth and depth of workplace coaching experience means that Sue is able to build relationships quickly and help clients get to the heart of the matter, enabling all parties to balance individual and organisational needs in achieving realistic outcomes. Not only that – they enjoy the journey of discovery and growth.

Sue partners management and senior leadership teams to enhance performance through deeper insight of individuals, group dynamics and alignment to strategic objectives. Working with them in areas such as:

- Personal accountability and collective responsibility
- Team dynamics and relationships
- Leadership behaviours critical to success
- Business transformation

She also designs and delivers high impact, creative learning solutions for organisations wishing to develop the leadership and interpersonal skills of their managers; for example:

- Leading and motivating through change
- Communicating and influencing with impact
- Managing performance
- Coaching and developing others
- Creative thinking and problem solving

Sue's consulting career is underpinned by a commercial background in HR and training, line and project management with Marks & Spencer.

Selected Client Companies

Bank of America
Bank of England
British Airways
British Library
Britvic Soft Drinks
Department for Work & Pensions
Fenland District Council
Food Standards Agency
Ford Motor Company
GGA UK
Home Office
London Business School
North West Kent College
KPMG
Royal Mail
Schering Plough
UBS
UK Atomic Energy Authority

Education, Qualifications, Professional Memberships

Accredited Member, Association for Coaching

Accredited Member, Society for Coaching Psychology

Chartered Psychologist, BPS

Registered Psychologist, HPC

Founder Member, BPS Special Group in Coaching Psychology

Principal Member, Association of Business Psychologists

BPS Level B (Intermediate)
Certificate in Occupational Testing (MBTI Steps 1 & 2, FIRO-B, 16PF5, Hogan, NEO-PIR)

MSc in Occupational & Organisational Psychology, UEL

